

**WORKFORCE *plus***  
**Financial Incentives for Businesses**

<b>Business Need</b>	<b>Incentive Program</b>	<b>Benefits</b>	<b>Requirements</b>	<b>How to Apply</b>
Entry Level Employees	Work Opportunities Tax Credit (WOTC) – allows employers to receive a 40% credit on the first \$6,000 of wages paid to new hires employed 400 or more hours. The credit for those employed 120-400 hours is 25%.	Tax credits of up to \$2,400	Employers must apply for and receive certification from their state employment agency that their new hire belongs to one of the eight groups of job seekers eligible for the (WOTC) program before claiming it on federal income tax returns.	Complete two, one-page forms: 1. IRS pre-screening Form 8850 by the day the job offer is made. 2. U.S. Department of Labor ETA Form 9061 (or ETA 9062 if the job applicant has already been conditionally certified.)  Call (850) 414-6085 and a <b>WORKFORCE <i>plus</i></b> Business Consultant will be pleased to assist you.

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New Employee Training	On-the-Job Training	Employer receives 50% wage reimbursement while qualified employee is in on-the-job training. The reimbursement is based on gross wages for training period. Overtime, holiday pay etc. are not reimbursable.  Training is designed and tailored to meet employer's specific needs.  Recruitment and referrals of job applicants are provided.	Participants hired must be from the WIA or Welfare Transition Programs.  Positions must be regular, full-time, offer a salary that provides for economic self-sufficiency, a comprehensive benefits package and opportunities for advancement.  No one is on layoff from the same or a similar job.  No one has been terminated to fill the job with an OJT.  Records must be maintained and follow-up procedures followed.	Call <b>WORKFORCE <i>plus</i></b> , (850) 414-6085, and a Business Consultant will be pleased to discuss your company's training possibilities.

Programs funded through **WORKFORCE *plus*** are equal opportunity programs with auxiliary aids and services available upon request to individuals with disabilities. Persons using TTY/TTD equipment use Florida Relay Service 711.

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Entry Level Employees	Welfare Transition Business Bonus	Qualified employers will receive \$750 after 180 days of employment.	The Welfare Transition participant must be on cash assistance at the time of hire and must be hired for a minimum of 35 hours per week at a minimum of \$8.50 per hour.	Call <b>WORKFORCE <i>plus</i></b> , (850) 414-6085, and a Business Consultant will be pleased to assist you.

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State-Training Currently Employed Workers to Increase Skills	Incumbent Worker Training Program	Qualified employers can provide training to currently employed workers. Training can include those expenses related to specific job training: instructors'/trainers' salaries, curriculum development, textbooks/manuals and material/supplies.	A business must be located in Florida, be in operation for a minimum of one year prior to the application date, have at least one full-time employee, be financially viable and current on all state tax obligations. The business must provide a minimum or 50% match of the requested direct training cost; i.e, instructors' wages/tuition, curriculum development and materials and supplies. Other cash and in-kind contributions from the company that contribute to the training program should also be disclosed. An in-kind contribution is a non-cash contribution of goods or services provided by the business. Examples include: wages paid to trainees during the training period, equipment purchased for use in the training project, materials and supplies and facility usage. Priority will be given to: businesses with 25 employees or less; in rural areas; in distressed inner-city areas; in a qualified targeted industry; whose grant proposals represent a significant upgrade in employee skills; and whose grant proposals represent a significant layoff avoidance strategy.	Call <b>WORKFORCE <i>plus</i></b> , (850) 414-6085, and a Business Consultant will be pleased to assist you.

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Entry Level Employees	Quick Response Training	<p>Qualified employers can provide entry level skills training, including structured on-site training, classroom, laboratory “Train-the-Trainer” and computer-based training.</p> <p>Training can include those expenses related to specific entry-level job training: instructors’/trainers’ salaries, curriculum development and textbooks/manuals</p>	<p>Eligible projects are new or expanding/existing Florida businesses that produce exportable goods or services; create new, permanent, full-time jobs; and employ Florida workers who require customized, entry level skills training. Types of businesses include manufacturing or service operations and national and international headquarters. Priority is given to creation of high skill/high wage jobs, jobs located in a distressed Urban City Area or Rural Area, in an Enterprise Zone or Brownfield Area, whose grant proposals have the greatest potential for economic impact, are in qualified targeted industries and contribute in-kind and/or cash matches.</p>	<p>Call <b>WORKFORCE <i>plus</i></b>, (850) 414-6085, and a Business Consultant will be pleased to assist you.</p>

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Entry Level Employees	Enterprise Zone Jobs Tax Credit	Tax credit up to 30% of an employee's salary for the first 24 months of employment against state corporate income tax or state sales tax.	Business must be located in an Enterprise Zone. Tax credit varies based upon percentage of eligible employees.  Employee must live in an Enterprise Zone and must work at least 36 hours per week. Welfare-to-Work employees are exempt from the residency requirement.	Call <b>WORKFORCE <i>plus</i></b> , (850) 414-6085, and a Business Consultant will be pleased to assist you.

**Value-added contributions from WORKFORCE *plus***

- Dedicated project staff
- Effective recruiting and screening tools
- Pre-hire assessments customized to meet the needs of the individual employer
- Employer Specific Recruitment Fairs
- County and regional labor information
- On-going project support
- Access to training related grant opportunities

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